

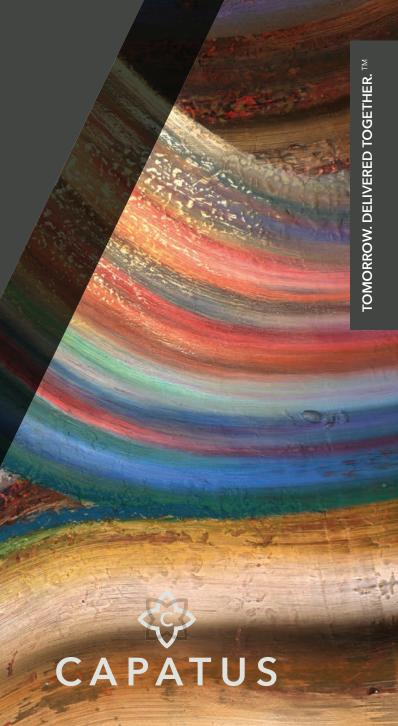
RECRUITMENT/EXECUTIVE SEARCH

As a leader in the talent space, our team has conducted executive level searches across the globe. We rely on analytics to provide concrete insights into candidates, yet we never lose sight of the art and the fact that we're in the people business.

Its about the experience, both for the candidate and your organization. Clients look to us not only for reliable results, but also for the way we deliver those results.

At the end of the day, we know that the most powerful business decision you will ever make is selecting the executives who will lead your organization.

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## www.capatus.com

## We find the one.

Finding the right executive talent - leaders who will have a measurable impact on employee engagement, culture, brand and the bottom line - requires global reach and local expertise. We bring that, along with industry-specific knowledge, and align with your internal team to define and pinpoint the skills, experience and overall fit you need for success. Fact is, there are thousands of candidates who could fill a leadership role in your organization. There is only one who will do it best.

Recruitment requires a sophisticated blend of science to increase outcomes and mitigate risk, and the subtle art of human relations and insightful experience to ascertain true fit.

The science of recruitment relies on proven sourcing methodologies and dynamic process. Yet, we also believe that the candidate's experience of the process is critical to nurturing a high-value perception of your organization, transparency, and trust.

We offer an approach that presents the most complete view of your talent that takes into consideration human behavior, industry insight, and functional expertise. We do this through seeking out the best in people and in human potential. We know that candidates who are not the right fit for your organization today, may be in five years. Thus we look to create a model or vision of your future state.

In the end the power of effective and transformational recruiting lies in relationships. The relationships we build and continually nurture with candidates and clients is the competitive advantage we bring to this often crowded market.

## **FOCUS**

One of the most powerful and impactful business decisions you will make is selecting the people you hire.



Process drive performance.

Discovery	Marketing & Brand	Research & Sourcing	Initial Vetting	Assessment	Interviews	Outcomes
<ul> <li>Characteristics</li> </ul>	• Talent community	<ul> <li>Associations</li> </ul>	<ul> <li>Achievements</li> </ul>	<ul> <li>Competencies</li> </ul>	<ul> <li>Behavioral</li> </ul>	<ul> <li>Compensation</li> </ul>
• Culture	Brand perception	• Academia	• Interviews	• Traits	• Learning	Offer management
<ul> <li>Objectives</li> </ul>	<ul> <li>Positioning</li> </ul>	• Direct	• References	<ul> <li>Experiences</li> </ul>	<ul> <li>Simulations</li> </ul>	• Release
• Market	• Social media	<ul> <li>Advertising</li> </ul>	• History	<ul> <li>Performance</li> </ul>	<ul> <li>Thinking style</li> </ul>	<ul> <li>On boarding</li> </ul>
	<ul> <li>Campaigns</li> </ul>		• Media screen	<ul> <li>Modeling</li> </ul>		
			• Short list			

Capatus Search. A complete look at talent.